

Community Advisory Committee

June 1, 2023

Item 2: CEO Update

Item 1: CEO Update

- Budget Update

	FY 22/23 Year End Estimate	FY 23/24 Proposed Budget	Variance Fav/(Unf)
Projected Revenue	\$97,203,350	\$230,915,000	\$133,711,650
Projected Operating Expenses	\$90,449,730	\$212,661,205	\$122,211,475
Projected Financing Costs	\$1,050,000	\$700,000	\$350,000
Net Results	\$5,703,620	\$17,553,795	\$11,850,175
Required 5% Operating Reserve Contribution	\$4,860,168	\$11,545,750	

Budget and Forecast	FY2022-2023		FY2023-2024
	Mid-Year Adjusted/Approved Budget	Full-Year Forecast	Proposed Budget
OPERATING REVENUES			
Customer Base Revenues	\$96,825,523	\$97,203,350	\$230,915,000
Non-Operating Revenues	-	-	
TOTAL REVENUES	\$96,825,523	\$97,203,350	\$230,915,000
OPERATING EXPENSES			
Power Supply	86,635,982	86,662,905	200,000,000
Data Management/Call Center	1,151,180	1,100,000	2,500,000
Staffing/Consultants	382,900	290,500	3,000,000
Legal Services	335,000	350,000	467,500
Professional Services	1,002,100	934,200	1,448,885
Audit Services	10,000	8,900	10,000
Software & Licenses	15,100	9,325	15,000
Memberships & Dues	121,000	90,000	292,040
G&A (includes Bad Debt expense)	192,280	1,003,900	4,927,780
TOTAL OPERATING EXPENSES	89,845,542	90,449,730	212,661,205
OPERATING MARGIN	\$6,979,981	\$6,753,620	\$18,253,795
FINANCING			
NET INTEREST EXPENSE/(INCOME)	565,447	1,050,000	700,000
CHANGE IN NET POSITION	\$6,414,534	\$5,703,620	\$17,553,795
Net Position at the beginning of period	(\$3,333,642)	(\$3,333,642)	\$2,369,978
Net Position at the end of period	\$3,080,892	\$2,369,978	\$19,923,773
Repaid to Member Agencies			504,017
Repaid to Line of Credit (JP Morgan)			5,000,000
Total Outflows - Board Approval			218,865,222

06/01/2023

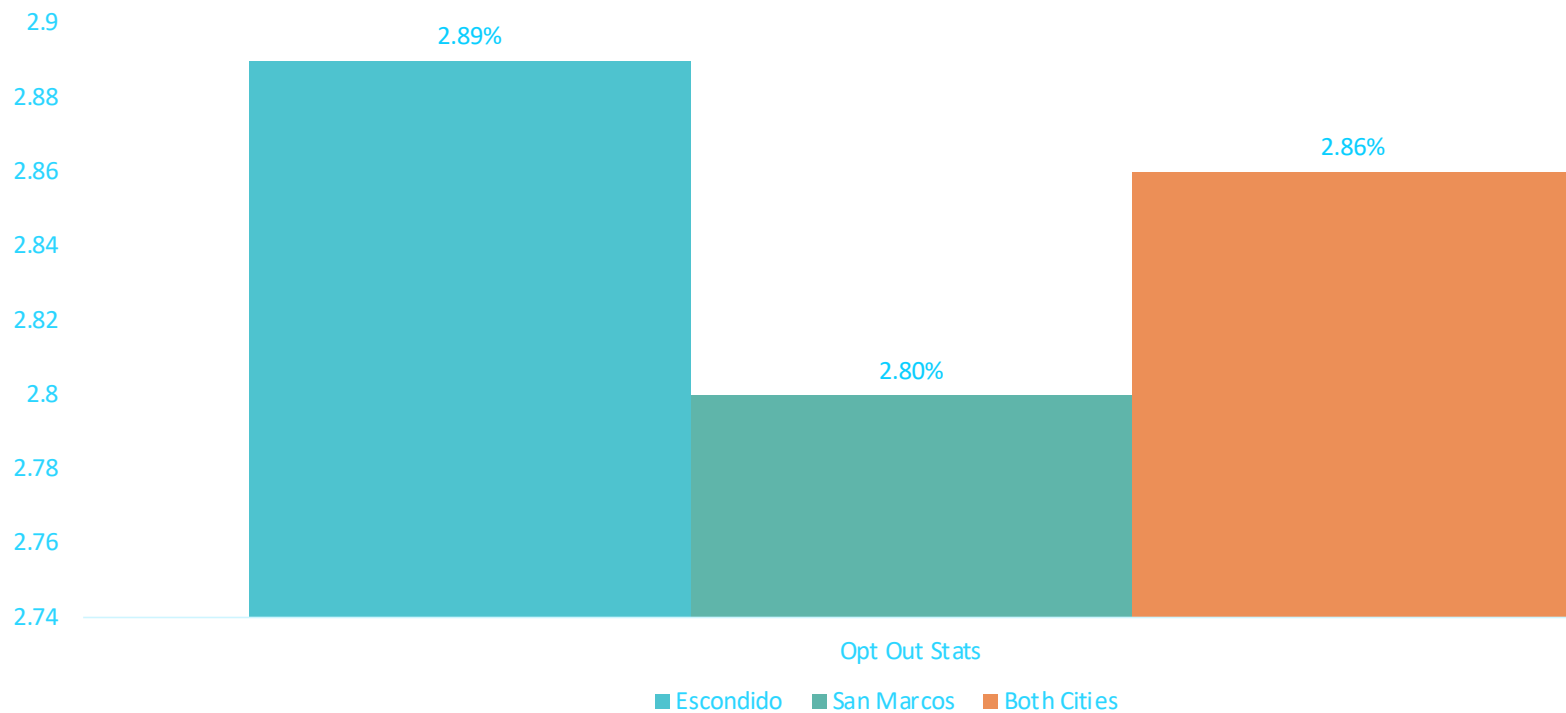
Item 1: CEO Update – FY 22/23 Budget

- Board Approved Development of programs as recommended by CAC:
 - Community Solar/Feed-in-Tariff
 - Grant Consultant/Writer
 - Home Electrification Program
- Staff to develop programs for CAC input and Board consideration during FY 23/24

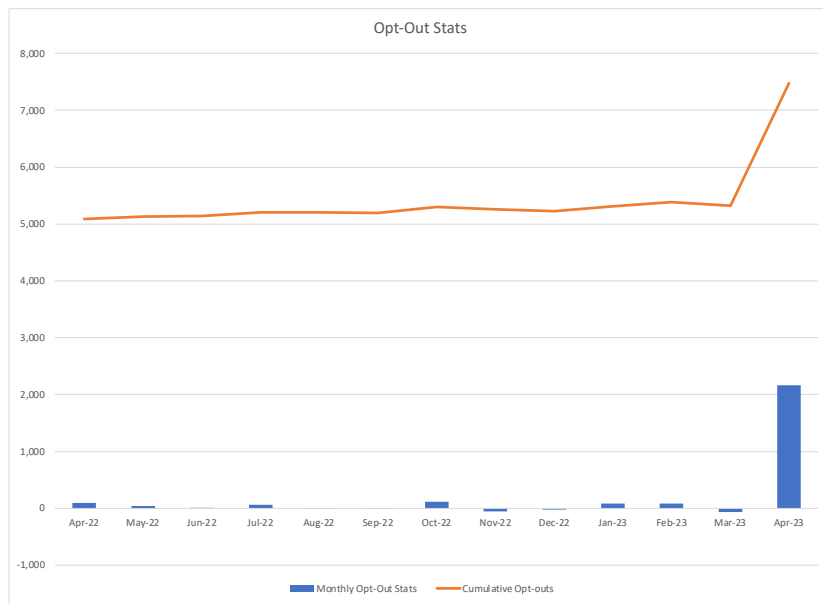
Questions/Discussion

Appendix

Opt Out Stats – Escondido & San Marcos



Full Territory Stats as of 4/30/23



POWER SUPPLY PRODUCT	FEB 2023	APR 2023	Net Change
Clean Impact – 50% Renewable	188	323	+ 135
Clean Impact Plus - 75% Carbon Free	59,082	152,259	+93,177
Green Impact – 100% Renewable	449	498	+ 49
TOTAL ACCOUNTS	59,719	153,080	+93,361

Overall Participation Rate 95.4% - includes Escondido & San Marcos



CAC 2023 Workplan

MEETING DATE	WORK PLAN/TOPICS
February 2, 2023	Microgrid Program Presentation Review Escondido & San Marcos Marketing & Education for CAC Assistance Assignment; Green Impact Champions Program Overview and Marketing Input
April 6, 2023	Brown Act Update Receive report from CEA Board Budget Workshop & Provide Input for Board Consideration Regional Energy Networks Presentation; Presentation Regarding Inflation Reduction Act and Other Grant Opportunities for CEA Programs
June 1, 2023	Review CEA Draft FY 2022/23 Budget Review Website
August 3, 2023	Escondido/San Marcos Enrollment Recap Marketing and Outreach Strategy for Oceanside & Vista Launch
October 5, 2023	Review Subcommittee Work for Preparation to Present to Board Consider current structure of CAC in light of CEA growth Review Draft Community Solar and Home Electrification Programs
December 7, 2023	2023 Achievements and 2024 Workplan Suggestions for Board Consideration in January

06/01/

To: Clean Energy Alliance Community Advisory Committee members
FROM: Dwight Worden, Chair CAC
RE: Subcommittee reports
Date: May 31, 2023

Committee members:

I am recommending that our subcommittees prepare interim reports of work they have accomplished to date. The plan would be to share these drafts with the full committee by fall, and then to transmit final reports to the CEA Board by the end of the year. That may seem a long ways off, but given we only meet every other month, it seems timely to start now.

I am attaching a copy of the draft report the Underserved Communities subcommittee has been working on to give you an idea of what such a report might look like, but any format you want to follow is appropriate. I think providing these to the CEA Board will be very helpful to them. Recognizing our subcommittee work is still in process, these reports can be in the nature of status updates that identify what has been accomplished and also ongoing work.

We will have a discussion about this at tomorrow's CAC meeting.

Thanks all!

Dwight Worden

DRAFT INTERIM REPORT FROM THE COMMUNITY ADVISORY COMMITTEE SUBCOMMITTEE ON UNDERSERVED COMMUNITIES

May 2, 2023

Introduction. The subcommittee on underserved communities (the subcommittee) sets forth the following recommendations for consideration by the full committee, and as approved by the full committee, for transmission to the CEA Board of Directors. In the opinion of the subcommittee these recommendations are consistent with the governing terms of the CEA Joint Powers Agreement (JPA), the CEA Bylaws, and with the CEA Board adopted policies governing the Community Advisory Committee.

Goals.

- To help identify underserved communities in the CEA member agency jurisdictions that have obstacles and additional hurdles to securing green affordable power.
- To identify funding opportunities for financing programs targeted to assist these communities.
- Per the JPA Agreement to ensure that any such programs and resources are available across all CEA member jurisdictions in a “...balanced distribution of program and project benefits substantially commensurate with each Party’s energy load (‘balanced distribution’)”

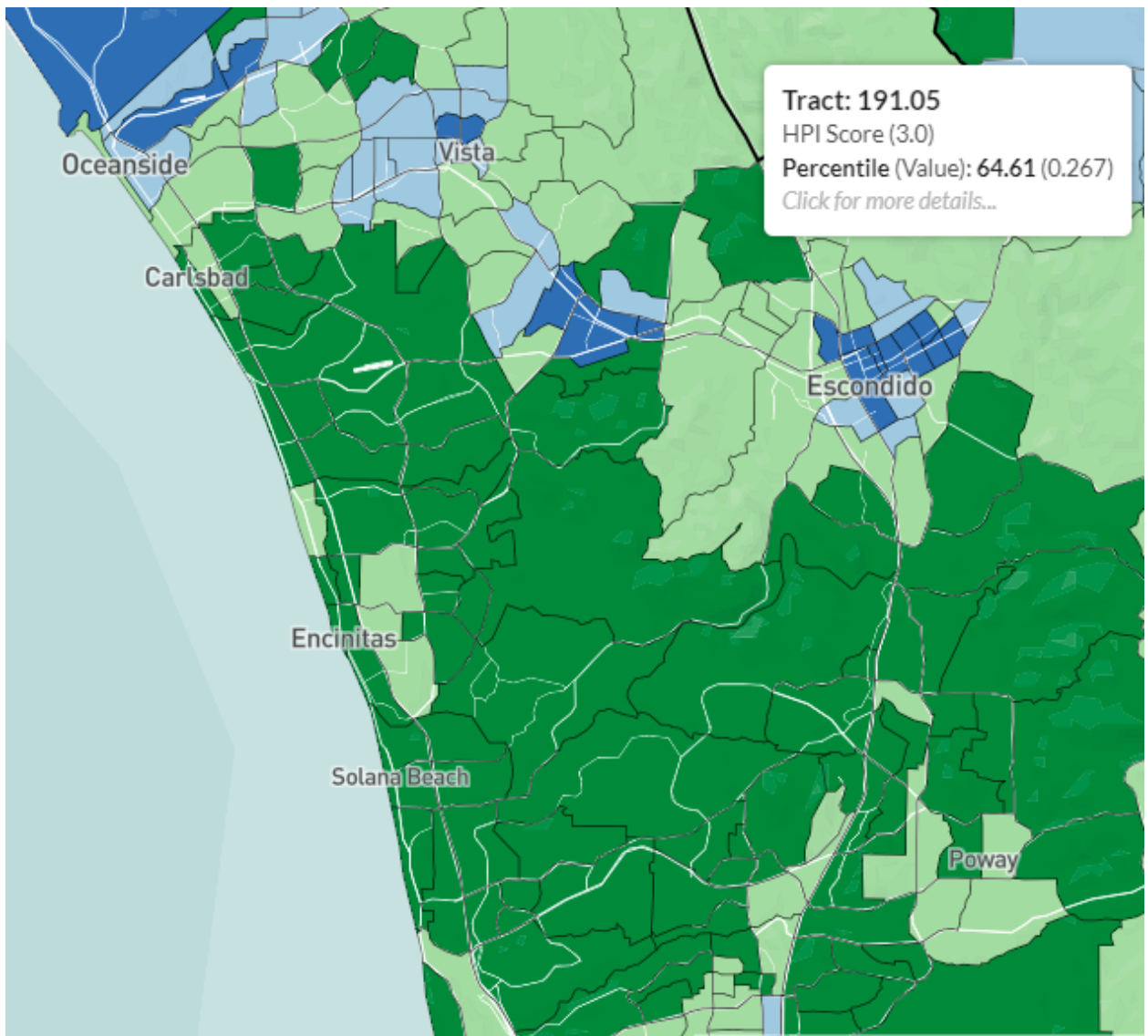
RECOMMENDATIONS

1. Identifying Underserved Communities. The subcommittee reviewed many approaches to identifying underserved communities and experimented with definitions of what being an “underserved community” would mean in CEA’s member agencies. We reviewed what other CEA’s have done. We reviewed the Cal EnviroScreen approach, The HUD approach, SANDAG definitions, 211 community profiles, and more. None squarely fits our goals. Accordingly we adopted the following working definition:

An “Underserved Community” for CEA purposes is a definable geographic community that faces additional barriers beyond the ordinary in dealing with climate change and with upgrading electrical service to CEA’s 100% Clean service option.

2. Locating Underserved Communities. We recommend use of the California Healthy Places Index. This index identifies communities facing a variety of challenges, including health, climate, and economics. The map below color codes affected areas in the CEA jurisdiction. The map key is: More healthy communities are colored from dark green to light green, to light blue, to dark blue for the least healthy communities. A link to the interactive map is here:

<https://map.healthylplacesindex.org/?redirect=false>. Our recommendation is that the CEA members focus on the dark and light blue areas.



JPA Compliance. To achieve JPA compliance resources must be equitably distributed across all member agencies in rough proportion to their electrical load. Accordingly, for those CEA member agencies that do not have light blue or dark blue areas we recommend each member agency identify communities in its jurisdiction that face additional barriers beyond the normal. Criteria might include:

- **Low income status.** Some communities have seniors and others living on fixed incomes who qualify as “low income.”
- **Geographic challenges.** Some communities may face additional impediments such as access to solar.

- **Housing challenges.** Some communities may have additional barriers to receiving 100% clean energy from CEA due to large numbers of multi-family units, mobile homes, Tribal, farm worker, and other kinds of housing.
- **Business Issues.** Some communities may face additional challenges in their business communities.

Each CEA member Agency is best positioned to identify the areas of need in its community. The Community Advisory Committee can help in that effort if asked